# Midsize Enterprise Summit<sup>®</sup>

# Spring 2019 | May 5 – 7, 2019 Tech Supplier Roundup

# ADT Security Services- www.security.adt.com

# Aparavi Software Corp – <u>www.aparavi.com</u>

Aparavi delivers intelligent multi-cloud data management. Aparavi<sup>®</sup> Active Archive<sup>™</sup> helps organizations master out of control unstructured data growth. Delivering both on-premises and multi-cloud mobility, Aparavi provides true storage independence, and together with an open-data format removes vendor lock-in, forever. Aparavi slows secondary storage growth by 75 percent with guaranteed availability regardless of how long data is retained and pays for itself in reducing secondary storage spend. A pay-as-you-go SaaS model based on usage eliminates up-front expenditures for a better total cost of ownership.

# Arctic Wolf -<u>https://arcticwolf.com</u>

Arctic Wolf Networks provides SOC-as-a-service that makes every link in the security chain stronger. To effectively combat cyber threats, AWN CyberSOC<sup>™</sup> relies on human expertise and machine intelligence. It's not a product but a discipline, where dedicated Concierge Security Engineers tackle security matters using the full spectrum of defense mechanisms for prevention, detection and response. The turnkey service includes a proprietary SIEM, requires no additional staff, and deploys in minutes. Value is delivered every day without any upfront costs or long-term contracts. The cloud-based Arctic Wolf CyberSOC service provides even the smallest companies peace of mind.

# AT&T - www.business.att.com/

AT&T Communications provides mobile, broadband, video and other communications services to U.S.-based consumers and nearly 3 million companies globally – from the smallest business to nearly all the Fortune 1000 – with highly secure, smart solutions. AT&T Communications is part of AT&T Inc., (NYSE:T) a modern media company whose mission is to inspire human progress through the power of communication and entertainment.

# Auxis - www.auxis.com

Focused on helping organizations achieve Peak Performance in their IT operations through the design and implementation of innovative operating models, processes and information technologies. We provide a differentiated, nearshore service delivery model comprised of IT practitioners who don't behave like traditional consultants. Our clients receive real-world, practical solutions with a focus on flexibility, customization and faster speed to benefit. Our main IT services include:

- Cloud Strategy, Migration & Operations
- Infrastructure Transformation & Management
- Service Desk & Onsite Desktop Support
- Security Assessments, Design & Operation
- Application Development, Robotics Process Automation & DevOps

# Bigcommerce – <u>www.bigcommerce.com</u>

BigCommerce is the world's leading cloud ecommerce platform for established and rapidly-growing businesses. Combining enterprise functionality, an open architecture and app ecosystem, and market-leading performance, BigCommerce enables businesses to grow online sales less cost, time and complexity than on-premise software. BigCommerce powers B2B and B2C ecommerce for industry-leading brands, including Assurant, Ben & Jerry's, Paul Mitchell, Sony and Toyota.

#### Brasil IT+ - www.brasilit-plus.com

The Brasil IT+ brand represents a conjunction of institutions and companies that believe in the capacity of the Brazilian Information Technology sector to conduct solid business inside and outside the country. In addition, Brasil IT+ certifies the competency and quality of Brazilian IT and assures the delivery of practical, efficient and innovative solutions, by means of a unique combination of attributes that Brazil has to offer: business expertise, creativity, flexibility, diversity, infrastructure aand tradition in the conducting realization of strong/solid partnerships.

#### Brisk PPM – www.briskppm.com

BRISKPPM integrates Benefits Realization Management, Strategy Management, Project Portfolio Management and Operational Workflows. Sustains Strategic Goals through Project Deliveries building value to organizations adopting the best practices in Project Management, integrated to the latest trends, such as Benefits Realization Management, machine learning, low-code tools and Agile approaches.

BRISKPPM has been used to manage investments of billions in planning and execution for all sizes of companies and industries.

BRISKPPM Strategy facilitates collaboration for local and remote teams, with the best set of tools for developing and sustaining a Strategic Plan, Key Indicators of Success and Action Plans.

#### Call One- https://www.callone.com

CallOne, a Chicago-based company, helps businesses simplify their complex business needs by providing effective solutions for converging telecommunication technologies. Since 1992, Call One's foundation has been built upon expert personnel, innovative engineering and focused client services.

# Cambium Networks - www.cambiumnetworks.com

Cambium Networks makes it possible for service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety networks to build powerful communications networks, reach users from 200 kilometers across mountain tops down to the last meter to their devices, and intelligently manage their business Wi-Fi infrastructure through end-to-end network visibility and actionable analytics.

#### Cato Networks - https://www.catonetworks.com

Cato Networks, the cloud-native carrier, connects enterprise locations, users and cloud resources into a global, secure, and optimized cloud-based network with built-in SD-WAN, network security, and WAN optimization. Unlike legacy telcos, Cato is agile, affordable, simple to deploy, and quick to adapt to changing business needs. Using Cato, customers can cut MPLS costs, improve performance between global locations and to cloud applications, eliminate branch appliances, provide secure Internet access everywhere, and seamlessly extend the WAN to mobile users and cloud resources. Visit www.catonetworks.com and Twitter: @CatoNetworks.

#### Cicer One- www.ciceronetech.com

Cicer One Technologies, a data privacy company. Cicer One's flagship hardware product SCUTE offers businesses a globally accessible secure communications platform, complete with network and data management. Digital information is managed and exchanged maintaining privacy and ownership without using third party providers or undesired jurisdictional exposure. Applying only general business skills you are able to easily organize and share files, manage and monitor users, protect intellectual property, and comply with privacy laws. SCUTE is a purpose-built sealed system that is Ransomware and Malware safe to protect your most valuable asset, company data.

#### Citrix - www.citrix.com

Citrix (NASDAQ: CTXS) aims to power a world where people, organizations and things are securely connected and accessible to make the extraordinary possible. We help customers reimagine the future of work by providing the most comprehensive secure digital workspace that unifies the apps, data and services people need to be productive, and simplifies IT's ability to adopt and manage complex cloud environments. With 2017 annual revenue of \$2.82 billion, Citrix solutions are in use by more than 400,000 organizations including 99 percent of the Fortune 100 and 98 percent of the Fortune 500.

#### Computex - www.computex.net

Computex Technology Solutions is an award-winning solutions provider committed to helping our clients grow and evolve their business through technology for over 30 years. At our core, we are architects and engineers that specialize in delivering solutions in data centers, enterprise networking, cloud, cybersecurity, managed services & innovative Solutions. At Computex, our process coupled with our years of experience allows us to take a proactive approach to solving our customers' problems. We see many different environments every week and every month, each with a diverse set of challenges.

#### Connection - https://www.connection.com

Connection is a Fortune 1000 Global Solutions Provider that connects people with technology to enhance growth, elevate productivity, and empower innovation.

Founded in 1982, Connection delivers valuable IT services and advanced technology solutions to business, government, education, and healthcare markets. Today, we serve our customers through our staff of highly trained Account Managers, our team of on-staff experts, and our efficient procurement websites. We are also proud to offer custom-configured computer systems from a ISO 9001:2015 certified technical configuration lab at our distribution center in Wilmington, OH.

#### Connectwise - https://www.connectwise.com

ConnectWise solutions bring all your IT management functions together into one simple-to-use interface to help you do more, faster, with fewer resources. Our award-winning software lets you quickly and easily set up policies to automate your entire patch process, manage machines in multiple locations remotely, automate common IT maintenance tasks, manage out-of-network devices, and more, all from a single console that enables your technicians to be less reactive and more proactive. Our platform approach and comprehensive interface allow technicians to save a ton of time and have unparalleled visibility into your IT infrastructure. For more information, visit ConnectWise.com/InternalIT.

#### Cynet - www.cynet.com

Cynet is a security platform that protects organizations from breaches by automated discovery and mitigation of all threat vectors across all attack stages. Unifying all aspects pf breach protection in a single interface, Cynet eliminates the need for multi-product security stacks, and dependency on manual security skills.

#### Cyren- https://www.cyren.com

More than 1.3 billion users around the world rely on Cyren's 100% cloud internet security solutions to protect them against cyber attacks and data loss every day. Powered by the world's largest security cloud, Cyren (NASDAQ: CYRN) delivers fast time to protection from cyber threats with award-winning security as a service for web, email, sandboxing, and DNS for mid-sized enterprises, and embedded threat intelligence solutions for security vendors and service providers.

#### Darktrace- https://www.darktrace.com

Darktrace is the world's leading AI company for cyber defense. With thousands of customers worldwide, the Enterprise Immune System is relied on to detect and fight back against cyber-attacks in real time. The self-learning AI protects the cloud, SaaS, corporate networks, IoT and industrial systems against cyber-threats and vulnerabilities, from insider threats and ransomware, to stealthy and silent attacks. Darktrace has over 800 employees and 40 offices worldwide. It is headquartered in San Francisco, and Cambridge, UK.

#### Digibee – <u>www.digibee.com.br</u>

Digibee connects enterprise apps and internet services using its #NOCODEINTEGRATION approach. Don't mind developers anymore. Digibee enables less technical users to connect its own services to deliver new products to the market. Leveraging a rock solid microservices architecture, Digibee run and operate your integrations completely isolated from one another, delivering high performance, flexibility and resilience.

#### Dnamic – www.godnamic.com

DNAMIC Ai is the third stage of the four stages we've envisioned since day 1. We started as Mobile Specialists to serve NY market with mobile development services. After 2 years of building a broad catalog of apps, we acquired one UX/UI shop to strengthen our product design abilities, that is how we became Creative Technology. Today we are leveraging every lesson we learned in the tech and design fields to build DNAMIC Artificial Intelligence, the best version of ourselves, we focus is harnessing the power of machine learning to deliver game-changing business solutions to our clients in the USA.

### Dell EMC- www.delltechnologies.com

Our story began with two technology companies and one shared vision: to provide greater access to technology for people around the world. On September 7, 2016, Dell and EMC joined forces in the largest technology merger in history to become Dell Technologies. Dell Technologies unites seven technology leaders – Dell, Dell EMC, Pivotal, RSA, Secureworks, Virtustream and VMware – in one company with the power to drive digital transformation and generate real results every day for the customers and people who partner with us. Dell Technologies is instrumental in changing the digital landscape the world over, fueled by the desire to drive human progress through technology.

#### Domo – <u>www.domo.com</u>

Domo's mission is to be the operating system for business, digitally connecting all your people, your data and your systems, empowering them to collaborate better, make better decisions and be more efficient, right from their phones. Domo works with many of the world's leading and most progressive brands across multiple industries including retail, media and entertainment, manufacturing, finance and more.

# Essential Costa Rica - www.essentialcostarica.com

PROCOMER is the Costa Rican Government Agency responsible for promoting the country's products and services to International Markets. We support Costa Rican IT providers to find business opportunities in the US market. Our nation's brand is Essential Costa Rica, a instrument to showcase the values and capacities of the country

# Fileflex – Qnext Corp – <u>www.fileflex.com</u>

Selected as a 2018 Red Herring Top 100 Global winner for disruptive technology and recognition of the technology industry's most exciting and innovative private companies, Qnext Corp. is an innovator in file sharing and collaboration software based on edge computing technology. FileFlex Enterprise, an on-premise file sharing and collaboration solution, provides a highly secure hybrid point-to-point, software-only service that allows organizations to remotely access, share, stream, manage and collaborate 100% of their data from source locations. Qnext Corp., is based in Toronto, Canada and available globally.

#### Firefly - www.fireflytele.com

Firefly Telecom has been one of AT&T's leading partners since its inception in 2013. We have partnered with thousands of customers and provided solutions across the entire AT&T portfolio. Whether it is SD WAN, Hosted PBX, Mobility, Network, Security, Disaster Recovery, or deployment services, our team of trusted consultants bring the technological and enterprise know-how to ensure that you have the right blend of technology and strategy to help your business succeed. Coupled with the partnership of AT&T and the world's leading network we believe that technology should not be your stumbling block, but rather your bridge to success.

#### Gartner - www.gartner.com

For 40 years, Gartner has helped clients make the right decisions and stay ahead of change. Today we are the leading research and advisory company. We've expanded well beyond our flagship technology research to provide senior leaders across the enterprise with the indispensable insights, advice, and tools they need to achieve their mission-critical priorities and build the organizations of tomorrow. Together with our clients, we fuel the future of business so that a more successful world takes shape.

#### HPE / Intel - www.hpe.com

Hewlett Packard Enterprise is a global technology leader focused on developing intelligent solutions that allow customers to capture, analyze and act upon data seamlessly from edge to core to cloud. HPE enables customers to

accelerate business outcomes by driving new business models, creating new customer and employee experiences, and increasing operational efficiency today and into the future. Intel expands the boundaries of technology to make the most amazing experiences possible.

# Ilegra - http://us.ilegra.com

ilegra is a global application development firm with a robust UX strategy background. We merge the knowledge of designers, strategists and developers to create digital experiences and strategies from a people-centered approach with the cutting-edge technologies available. We have a cross-industry mindset to generate high impact solutions to our clients.

#### Information Builders - www.informationbuilders.com

Information Builders helps organizations transform data into business value. Our software solutions for BI and analytics, integration, and data integrity empower people to make smarter decisions, strengthen customer relationships, and drive growth. Our dedication to customer success is unmatched. Founded in 1975, Information Builders is a New York institution with offices around the world, and remains one of the largest independent, privately held companies in the industry.

#### iTexico – <u>www.itexico.com</u>

iTexico is helping start-up, growth, mid-market and enterprise companies innovate their business with solutions for Mobile Web, Cloud, and AI. We do this by providing end-to-end software development services in a Nearshore delivery model. Founded in 2010 and has its headquarters in Austin, Texas, regional US office in Silicon Valley and SoCal, with wholly owned delivery centers in Guadalajara, Aguascalientes, and Cancún, México. Since its' founding, iTexico has experienced 500% growth while maintaining strong investments in today's technology platforms and delivery capacity.

#### IVIA – <u>www.ivia.com.br</u>

Staff Augmentation. Add consultants, technicians and specialists to your team without increasing your staff. Use our experience commitment and training of IVIA employee.

#### Juritis - www.juritis.com

JurITis USA is a niche channel for professional services software solutions by TOTVS, one of the world's top software companies. We deliver fully integrated, cloud-based software for billing, timesheets, finance, bookkeeping, analytics and key performance indicators (KPIs), enabling you to centralize, streamline and improve your company's operations.

#### KYMO – <u>www.kymo.it</u>

Exclusive Monitoring Service for IT and Business, Backup/Restore Management and IT + Business Integration.

#### LightEdge- www.lightedge.com

LightEdge is a leading compliant cloud and colocation provider headquartered in the Midwest. LightEdge's solutions include premier colocation across seven purpose-built data centers, industry-leading private Infrastructure as a Service and cloud platforms, and the top global security and compliance measures. Our owned and operated facilities, integrated DR, and premium cloud choices make up true Hybrid Solution Centers. Our Tier III compliant facilities span Des Moines, IA, Austin, TX, Kansas City, MO, Omaha, NE, and Raleigh, NC.

# Mainline Information Systems - www.mainline.com

Mainline, headquartered in Tallahassee, FL, is an information technology solutions and IT consulting firm, with 400+ employees nationwide. For 30 years, Mainline has been trusted by clients from across the US to architect and deliver IT business solutions that solve their most pressing IT initiatives. Having top partnerships with the industry's leading manufacturers and delivering best in class data center and business solutions, Mainline has received industry accolades including CIOReview Company of the Year, CRN Tech Elite 250 and CRN Managed Service Elite 150. Mainline is accredited by the International Enterprise Architect Institute (IEAI). The company may be reached at 850.219.5000.

#### Near Coding – <u>www.nearcoding.com</u>

Near Coding is a Nearshore Software Services Company that partners with organizations that need highly supervised, specialized and trained Agile Software Development teams or individual developers, in order to help our clients with all their Nearshore Software Services requests.

Near Coding has been actively helping organizations create Agile Teams with reserved, dedicated and fully bilingual personnel, including Enterprise, Desktop, Web, Cloud and Mobile Software Developers, Software Quality Assurance Engineers, Scrum Masters, Project Manager, Database Developers and Administrators, DevOps Developers and many similar roles, in a fully equipped environment, built for the specific requirements of each of our clients.

#### Mexico IT – <u>www.mexico-it.com</u>

MexicoIT is a joint program between the Mexican Federal Government and the Information Technologies Industry represented by CANIETI, the National Chamber for Electronics, Telecommunications and Information Technologies. It is one of several initiatives under a national public policy umbrella designed to strengthen the capabilities of our Country's IT Industry and raise awareness and value of Mexico as a leading global sourcing destination. Mexico's potential is sustained on our industry strengths, human capital, geographical proximity as the leading competitor in the Nearshore market and a high level of similarity in business culture with our NAFTA partners.

#### Stay close, go further.

#### Mimecast Limited- www.mimecast.com

Mimecast is a cybersecurity provider that helps thousands of organizations worldwide make email safer, restore trust and bolster cyber resilience. Mimecast's expanded cloud suite enables organizations to implement a comprehensive cyber resilience strategy. From email and web security, archive and data protection, to awareness training, uptime assurance and more, Mimecast helps organizations stand strong in the face of cyberattacks, human error and technical failure.

#### Morphisec, Inc. - www.morphisec.com

Morphisec delivers pioneering endpoint security solutions that provide real-time protection against the most advanced cyberattacks of today and unknown threats of tomorrow. Our patented Moving Target Defense technology prevents threats others can't, including APTs, zero-days, ransomware, evasive fileless attacks and web-borne exploits. Morphisec provides a crucial, small-footprint memory-defense layer that easily deploys into a company's existing security infrastructure to form a simple, highly effective, cost-efficient prevention stack. Our disruptive and powerful value proposition has earned us the trust of our customers and recognition in the field, such as Gartner Cool Vendor and the People's Choice Award from PwC.

#### Netreo - www.netreo.com

# Nfina Technologies – <u>www.nfinausa.com</u>

Nfina Technologies is a US based manufacturer of Servers, Storage products, and hyper-converged clusters that combines current high performance technology with outstanding warranty and tech support. Nfina provides the lowest TCO in the industry.

We supply customized solutions to IT departments with growing compute and storage requirements who need the latest technology in order to maximize their IT infrastructure spending dollars. Every Nfina customer receives personal attention from our staff, because our success is tied to your business.

#### PKA Partner – www.pkatech.com

PKA Technologies unites with leading technology manufacturers, vendors and partners to deliver the most innovative IT solutions for each client's infrastructure. Since 1996, we have upheld the highest level certifications and partnerships in the industry to provide the best talent and solutions to our client's ever-changing IT environments. In addition to being a HPE Platinum Partner, PKA sits on the advisory councils of HPI, Red Hat, and Arrow Electronics to stay ahead of emerging

technologies. Our team leverages these relationships to provide valuable insight on virtualization, networking, mobility, storage, print, security, and data management solutions, based on individual business needs.

# Pluralsight - http://www.pluralsight.com

Pluralsight is an enterprise technology learning platform that delivers a unified, end-to-end learning experience for businesses across the globe. Through a subscription service, companies are empowered to move at the speed of technology, increasing proficiency, innovation and efficiency. Founded in 2004 and trusted by Fortune 500 companies, Pluralsight provides members with on-demand access to a digital ecosystem of learning tools, including adaptive assessments, directed learning paths, expert-authored courses, interactive labs and live mentoring. For more information, visit pluralsight.com.

#### Presidency Solutions - www.PresidencyInc.com

Presidency Solutions specializes in servicing the Software Development, Cloud/Modernization/Upgrade, and Maintenance/Support needs of Small and Medium size businesses all across USA. Our distinct advantage comes from a combination of multiple US locations coupled with Nearshore capabilities in Mexico and Offshore capabilities in India. Custom Application Development, Web/Mobile, Legacy System Upgrades, Analytics, Automation, Office 365/CRM implementations and Staff Augmentation/Extended Teams are some of the key services that we provide at excellent Nearshore/Offshore prices.

#### Prosperi – www.prosperiglobal.com

Prosperi enables intelligent, End to End Project and Portfolio Management for the Modern Workplace, using Microsoft PPM as a foundation. Prosperi provides:

• rapid deployment - within hours - using unique, dynamic templates based on over 17 years experience,

• seamless and intelligent integration with all necessary services such as capital expenditure, analysis, and collaboration to drive business results,

• modern user experience to inspire teams to collaborate and execute on the most cost effective, strategic projects, from anywhere, at any time.

#### Qnext Corp - www.fileflex.com

Selected as a 2018 Red Herring Top 100 Global winner for disruptive technology and recognition of the technology industry's most exciting and innovative private companies, Qnext Corp. is an innovator in file sharing and collaboration software based on edge computing technology. FileFlex Enterprise, an on-premise file sharing and collaboration solution, provides a highly secure hybrid point-to-point, software-only service that allows organizations to remotely access, share, stream, manage and collaborate 100% of their data from source locations.

#### QS2 Point - https://www.qs2point.com

QS2 Point is an American technology and consulting firm; a trusted partner for software and application development. By leveraging the power of technology, we help businesses stay innovative in this time of digital transformation.

# Requestia – <u>www.requestia.com</u>

#### SlicingDice – <u>www.slicingdice.com</u>

SlicingDice is The All-in-One Data Warehouse. A single cloud-based solution that provides all the fundamental tools used by technical and business people to transform companies' raw data into insightful business-oriented decisions.

#### Scale Computing - <u>www.scalecomputing.com</u>

Scale Computing is the industry leader in complete hyperconverged solutions with thousands of deployments spanning from the SMB to the distributed enterprise. Driven by patented technologies, HC3 systems install in minutes, can be

expanded without downtime, self-heal from failures, and automatically optimize workloads to maximize price-performance.

# SonicWALL - www.sonicwall.com

SonicWall has been fighting the cybercriminal industry for over 27 years defending small and medium businesses, enterprises and government agencies worldwide. Backed by research from SonicWall Capture Labs, our award-winning, real-time breach detection and prevention solutions secure more than a million networks, and their emails, applications and data, in over 215 countries and territories. These organizations run more effectively and fear less about security.

#### StorageCraft Technology - https://www.storagecraft.com

IDC says the world's data will grow to 175ZB by 2025. You would need 12.5 billion of today's largest hard drives to download it. StorageCraft solves the business problems of continuous and massive data growth. Our products are optimized for mid-market organizations, which have the same data challenges as much larger companies but are restrained by budget and resources. Businesses can keep their critical information always safe, accessible, and optimized with StorageCraft's data protection, data management and business continuity solutions. StorageCraft's innovative converged primary and secondary scale-out storage platform, with integrated data protection, solves data growth challenges, is efficient and easy to use for on-premises, cloud-based or hybrid deployments.

#### Symantec - https://www.symantec.com

Symantec Corporation, the world's leading cyber security company, allows organizations, governments, and people to secure their most important data wherever it lives. Enterprises across the world rely on Symantec for integrated cyber defense against sophisticated attacks across endpoints, infrastructure, and cloud. More than 50 million people and families rely on Symantec's Norton and LifeLock Digital Safety platform to help protect their personal information, devices, home networks, and identities at home and across their devices.

# SyncSite - <u>www.syncsite.net</u>

SyncSite is a trusted business partner offering software based solutions including Customer Relationship Management, Field Service Management, Marketing Automation and Business Intelligence software. Our products and services allow companies to target opportunities that drive business, improve efficiencies, and positively impact the bottom line.

# Technology Evalution Centers - https://www3.technologyevaluation.com

Technology Evaluation Centers (TEC) is the world's leading provider of software selection resources, services, and research materials, helping organizations evaluate and select the best enterprise software for their unique needs. With its advanced decision-making process and software selection experts, TEC reduces the time, cost, and risk associated with enterprise software selection. For 25 years, TEC has specialized in unbiased software evaluation and selection to make sure your interests come first as your advocate.

# Teridion - www.teridion.com

Teridion provides an enterprise WAN service built on the public cloud. Just like you have come to expect from cloud computing, Teridion's public cloud WAN service provides quick setup, global coverage, unbounded bandwidth and horizontal scale. The Teridion network is powered by Teridion Curated Routing, which fuses proven WAN acceleration techniques with metrics-driven route optimization.

Teridion delivers accelerated site-to-site performance, blazing fast IaaS and SaaS onramps, and the reassurance of a carrier-grade SLA, all over regular broadband connections. Best of all, the service is a snap-in integration to any appliance-based SD-WAN solution, and even works with legacy branch office routers.

# The Comtel Group - https://thecomtelgroup.com

Every email, voice, video, or machine to machine session depends on; internet, voice/UCaaS, or WAN/SDWAN services. They're business blood flow! Good News: They're consistently going up in power and down in price. Bad News: You must deal with large carriers like; Telco's, ISP's, and Cable Co.'s. The problem isn't the technology; it's the providers, their people and processes (BUREACRACY)! In fact, there are often long periods that are calm, but every time you interact with them, it's; wasted time and money, frustration/anxiety, or unacceptable levels of risk. What if there was a totally different and scientific approach, budget neutral or better, that changed your experience? . . . Carrier Management.

# Totaldocs – <u>www.totaldocs.com</u>

Totaldocs is a cloud communication platform. It improves the customer and business journey through a smart and flexible multichannel communication environment. You can choose one of the Totaldocs personalized templates for documents, e-mails, SMS or design your own Communication Project Workflow.

The following services are all available in Totaldocs platform:

- Generation of digital and printed billings, statements, letters, alerts and contracts;
- Interactive e-mail and SMS marketing;
- On demand production for Customer Services;
- Digital Signature;
- Time Stamp;
- Complete reports;
- Documents and messages can be archived and recovered.
- Totaldocs can also be plugged to the core systems as ERP, CRM and AI.

Totaldocs is intuitive and offers a turn key solution for your business

# TOTVS - totvs.com

Totvs offers the right solution for your Digital Transformation. With thousands of ERP implementations with integration to legacy systems and with millions of users, Totvs solutions future proof your business. Totvs full cloud-based ERP provides intelligent automation to real world companies. Focusing on your data and operations, Totvs offers a modular implementation approach transitioning your data and processes to the Cloud, connecting seamlessly manufacturing, operations, services, finance, accounting, sales and e-commerce. Get to know why Totvs is the 6th largest ERP provider in the World. Visit us at <u>www.totvs.com</u>

# TouchPoint Inc. - <u>www.touchpoint-inc.com</u>

TouchPoint is a full service VAR with offices in Jacksonville and Orlando. We are a certified State and Local Minority (Women-Owned) business. We have developed extremely strong ties to businesses in the area as well as the Vendors we represent over a long period of cooperation. These relationships give us the means and resources to best serve each customer's unique needs. Working together we seek to find the solutions that matter most to you and forge a partnership that stimulates and supports your business objectives.

# True IT – <u>www.trueit.com</u>

True |IT is a business technology company that solves problems and delivers solutions for everything from foundational infrastructure to business applications, process improvements to scalability.

# Trend Micro - www.trendmicro.com

Trend Micro Incorporated, a global leader in cybersecurity solutions, helps to make the world safe for exchanging digital information. Our innovative solutions for consumers, businesses, and governments provide layered security for data centers, cloud environments, networks, and endpoints. All our products work together to seamlessly share threat intelligence and provide a connected threat defense with centralized visibility and investigation, enabling better, faster protection. With almost 6,000 employees in over 50 countries and the world's most advanced global threat intelligence, Trend Micro enables organizations to secure their connected world. For more information, visit our website.

# TSA – <u>www.tsa.com</u>

Many companies claim to have the answer to all of your problems, but how can they claim to know what you need before they have gotten to know you and your goals? We think that's crazy, so we've flipped that idea on its head: We get to know you and your business first, and look at the big picture of where you want to take your company. Using this information, we'll work with you to create a strategy that will help you reach those goals. We believe that the end result of the strategy should always be more important than the tech that supports it. After all, prioritizing the big picture makes it easy to maximize your end results and allows us to grow together.

# vCom Solutions- https://vcomsolutions.com

vCom is a cloud-based software and managed services company focusing on helping enterprises manage IT spend from procure-to-pay. vCom improves visibility and control within a single platform while decreasing expenses for networks, mobile, cloud, collaboration and hardware technologies.

# Virtiant, Inc. - https://www.virtiant.com

Recovery Site in the Cloud<sup>™</sup> by Virtiant provides small to medium size businesses the capability to protect their missioncritical applications and data. We are enabling them to safeguard their profits and productivity during unplanned and planned disruptions to their IT environment. With Recovery Site in the Cloud<sup>™</sup>, businesses now have the capability to protect, run and recover their virtual machines from a secondary production-like environment with unparalleled ease, without losing performance and best of all with no more compromises.

# WatchGuard Technologies - www.watchguard.com

For over 20 years, WatchGuard has pioneered cutting-edge cyber security technology and delivered it as easy-to-deploy and easy-to-manage solutions. With industry-leading network security, secure Wi-Fi, multi-factor authentication, and network intelligence products and services, WatchGuard enables midsize enterprises from around the globe to protect their most important assets. In a world where the cyber security landscape is constantly evolving, and new threats emerge each day, WatchGuard makes enterprise-grade cyber security technology accessible for every company.